



## Focused Approach to Profitability Drives 32% PAT Growth in H1FY25

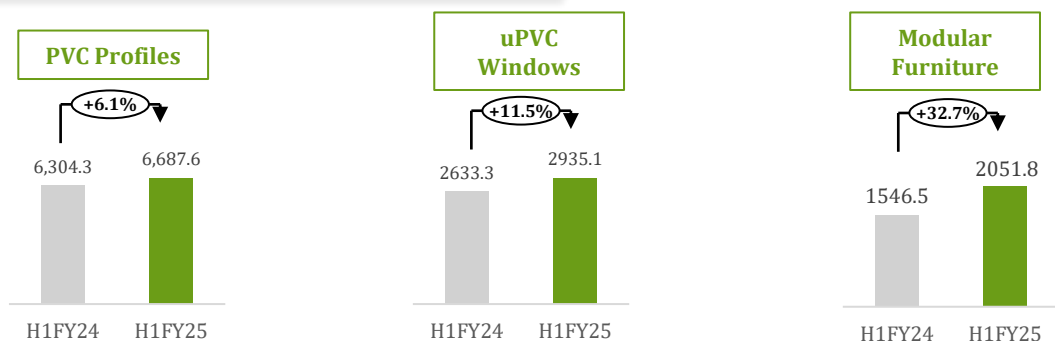
Jaipur, 13<sup>th</sup> November 2024 - Dhabriya Polywood Limited, one of the most reputed name in the manufacturing of PVC and uPVC based products for a wide range of building interior and exterior applications with three brands: **POLYWOOD** – PVC & uPVC, **D-STONA** – Signature Decors & **DYNASTY**- Furniture, announced its unaudited financial results for the quarter ended 30<sup>th</sup> September 2024.

### Key Financial Highlights\*

Particulars(Rs. Lacs)	Q2FY25	Q2FY24	Y-o-Y	Q1FY25	Q-o-Q	H1FY25	H1FY24	Y-o-Y
Revenues	5,805.0	5,464.7	6.2%	5,869.5	-1.1%	11,674.5	10,484.1	11.4%
Gross Profit	2,814.4	2,243.4	25.5%	2,648.9	6.2%	5,463.3	4,239.7	28.9%
Gross Profit(%)	48.5%	41.1%	743 Bps	45.1%	335 Bps	46.8%	40.4%	636 Bps
EBIDTA	917.7	759.4	20.8%	924.0	-0.7%	1,841.7	1,450.1	27.0%
EBIDTA Margins(%)	15.8%	13.9%	191 Bps	15.7%	7 Bps	15.8%	13.8%	195 Bps
Profit After Tax	418.3	358.6	16.6%	464.9	-10.0%	883.1	668.3	32.1%
PAT Margins	7.2%	6.6%	64 Bps	7.9%	-72 Bps	7.6%	6.4%	119 Bps

\*On Consolidated Basis

### Consolidated Segmental Performance (Rs. Lacs)



### Operational Financial Highlights

- ✓ Revenue for Q2FY25 stood at Rs. 5,805.0 lacs against Rs. 5,464.7 lacs in Q2FY24, thus registered a growth of 6.2%.
- ✓ EBITDA for Q2FY25 stood at Rs. 917.7 lacs against Rs. 759.4 lacs in Q2FY24, thus registered a growth of 20.8%. EBITDA margins for Q2FY25 stood at 15.8% against 13.9% in Q2FY24 an increase of 191 bps.
- ✓ PAT for Q2FY25 stood at Rs. 418.3 lacs against Rs. 358.6 lacs in Q2FY24, thus registered a growth of 16.6%. PAT margins for Q2FY25 stood at 7.2% against 6.6% in Q2FY24 an increase of 64 bps.



***Commenting on the performance, Mr. Digvijay Dhabriya Chairman & Managing Director, Dhabriya Polywood Limited, said, “In the first half of FY25, we achieved a revenue growth of 11.4%, reaching ₹11,674.5 lacs compared to ₹10,484.1 lacs in the previous year. Our EBITDA increased by 27.0% to ₹1,841.7 lakhs, with a margin improvement of 195 bps to 15.8%. Our PAT grew by 32.1% to ₹883.1 lakhs, with a 119 bps increase, expanding margins to 7.6%, highlighting our commitment to operational efficiency and effective cost management.***

This quarter's performance was impacted by an extended rainy season, spanning almost one and a half months, leading to a relatively flat growth. However, demand remains strong, particularly in our modular furniture vertical, which recorded a growth of 32.7% this quarter.

We are excited to announce that we have commenced manufacturing SOFFIT PANELS (Single Layer False Ceiling / Wall Panelling Panels) at our Bangalore facility. As the first company in India to produce these panels domestically, we expect this product to significantly contribute to our growth strategy by giving us a competitive advantage over imported panel suppliers.

Going forward, we will continue to focus on higher-margin products and gradually phase out low-margin offerings. This strategic shift aligns with our vision of sustainable growth and value creation for our stakeholders."

## **About Dhabriya Group**

Dhabriya Polywood Limited (BSE: 538715) is one of the most reputed name in the manufacturing of PVC and uPVC based products for a wide range of building interior and exterior applications.

The company was incorporated in the year 1992 with the brand name 'Polywood' with PVC profile products. With continuous growth and innovation, the company diversified its product range in various other segments with the brands :

**POLYWOOD - PVC & uPVC**

**D-STONA - Signature Decors**

**DYNASTY- Furniture**

The company has always focused on innovation & technology in order to actively support the concern "Save Trees" by providing high quality wood substitute and environment friendly products to its customers and spreading reach to more areas.


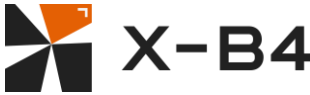
Dhabriya Polywood Ltd has 5 state-of-the-art manufacturing units located across the country at in Jaipur (3), Coimbatore (1), Bangalore (1) and 8 distribution units.



**Dynasty**

## Safe Harbour Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Company:- Dhabriya Polywood Ltd	Investor Relations: X-B4 Advisory
	
Name: Sparsh Jain, Company Secretary	Name: Rasika Sawant
Email: <a href="mailto:cs@polywood.org">cs@polywood.org</a>	Email: <a href="mailto:Rasika@x-b4.com">Rasika@x-b4.com</a>
Website: <a href="http://www.polywood.org">www.polywood.org</a>	Mobile No: 9594457518